Leo M. J. Dielmann, III, P.E.

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Professional Engineer possessing a depth and breadth of knowledge in private sector business development, engineering management, program/project and departmental management within environmental planning and compliance and emerging upstream oil and gas markets generation. Enthusiastic and collaborative, I proactively apply my skills to the benefit of my clients, my employer, and my colleagues.

KEY SKILL AREAS

- Engineering Design from conceptual to construction ready drawings
- Construction Oversight and Support
- Large Project Management
- Staff and Resource Management
- Risk Management and Contract Negotiation
- Marketing, Business Development, and Relationship Management
- Business Leadership

PROFESSIONAL EXPERIENCE

TRC Environmental Corporation **November 2014 to Present**

Market Director and Director of Engineering – Mountain-South, Austin, Texas 6/2020-Present

- Managed environmental engineering and remediation contracts for TxDOT, Baker Hughes, Hexion, United States Postal Service, and the City of Austin
- Managed and coordinated successful marketing activities and proposal efforts for existing and new clients in Texas, Oklahoma, and Colorado.
- Organized and coordinated professional development activities for engineering staff in Texas, Oklahoma, Louisiana, and Colorado.
- Provided technical guidance and peer review of work products.
- Provided mentoring and professional development support for engineering and other staff in Texas, Oklahoma, and Colorado.
- Served as Client Account Manager for TxDOT.

Engineering, Construction, and Remediation Office Practice Leader, Austin, Texas 7/2016-5/2020

- Managed a $6 M engineering and environmental consulting business.
- Prepared annual budgets and managed progress and compliance with financial commitments.
- Managed a staff of 30-40 people in a diverse set of disciplines, including geologists, scientists, planners, computer scientists and engineers.

- Recruited, hired, mentored, and developed successful staff responsible for technical excellence, project management, marketing, and sales and revenue growth for the organization.
- Managed successful proposal efforts for existing and new clients.
- Provided technical guidance and peer review of work products.
- Managed environmental engineering and remediation contracts for TxDOT, Baker Hughes, Hexion, United States Postal Service, and the City of Austin.

Engineering, Construction, and Remediation Office Resource Manager, Austin Texas
11/2014-6/2017

- Managed resources and staff for a $6 M engineering and construction consulting business.
- Assisted with the preparation of annual budgets and monitored and managed progress towards financial commitments.
- Recruited, hired, mentored, and developed successful staff responsible for technical excellence, project management, marketing, and sales and revenue growth for the organization.
- Managed successful proposal efforts for existing and new clients.
- Provided technical guidance and peer review of work products.

URS Corporation (now AECOM) 2000 to October 2014

Vice President Private Sector Business Development, Austin, Texas, 6/2013-10/2014

- Managed Sales and Marketing URS's 250-person office to realize annual private sector sales of $24 million dollars.
- Facilitated communication and collaboration across office boundaries to leverage existing client relationships and capture new opportunities.
- Coordinated with National Business Line Leaders to secure resources and support for marketing efforts and to leverage national relationships to secure local work.
- Managed large proposal efforts, securing staff, expertise, and management approval for terms, rates, and value-added propositions.
- Developed metrics, tracking, and reporting mechanisms to support goal setting and measure progress towards established goals.

Vice President Texas-Oklahoma Unconventional Oil &Gas Business, 3/2013-Present

- Conducted market analysis for emerging upstream oil & gas market in the Permian Basin, Eagle Ford Basin, and North Texas/Oklahoma shale oil plays.
- Prepared strategic business plan for capturing and growing upstream and midstream oil and gas work in the Permian Basin, including identification of key clients and services to enable both near and long-term success.
- Secured Regional and Corporate support and resources to implement the business plan including establishment of a local office in the Permian Basin.

- Recruited key hires, integrated them into the organization, and provided resources to enable their continued growth and success.
- Built a $5 M business from nothing in the first 15 months of operation.

Vice President/Department Manager Environmental Planning and Compliance, Austin, Texas, 2004-6/2013

- Managed a $7-9 M environmental planning and compliance business averaging 10-15% growth each year for 10 years.
- Managed a staff of 50-60 people in a diverse set of disciplines, including geologists, scientists, planners, computer scientists and engineers.
- Facilitated diversification of services while maintaining core business.
- Recruited, hired, mentored, and developed successful staff responsible for technical excellence, project management, marketing, and sales and revenue growth for the organization.
- Trained and promoted the future leaders of the Austin office.

Senior Program/Project Manager, 2000-Present

- Managed a $15 M multiphase planning and design project for the Texas Engineering Extension Service-Brayton Fire Training Field. Lead the multi-disciplinary team in the preparation of an Environmental Master Plan, Wastewater Treatment Plant Design and Construction, Site Paving Design and Construction and environmental compliance support tasks.
- Managed a multidisciplinary team for the $10 M Green Water Plant Decommissioning and Deconstruction Project for the City of Austin, Texas, including engineering design, environmental permitting, and construction management. This project was awarded a Consulting Engineers Council of Texas Gold Award.
- Managed a $5 M multi-year project for Chevron Environmental Management Company to remediate the former Unocal Wichita Chemical Decommissioning Facility. Work included strategic regulatory planning, negotiation and approval, engineering design of phytoremediation and enhanced biological degradation remedies for GW at the facility.

RADIAN CORPORATION (now AECOM) 1989-2000

Senior Project Manager

Managed multiple remediation and compliance projects for both private (ChevronTexaco, Dow Chemical, Marathon Oil, etc.), and governmental clients (US Army Corps of Engineers, US Air Force, Department of Energy, City of San Antonio, etc.) including environmental permitting, regulatory negotiations, engineering design, preparation of construction bid packages, bid support, and construction services. Lead multi-disciplinary teams in execution of the work. Responsible for scope schedule, budget, and overall client satisfaction.

Senior Engineer

Prepared engineering design documents for multiple remediation projects from planning phase through final construction and closure. Provided environmental compliance and permitting support for multiple environmental projects.

LOCKWOOD, ANDREWS, AND NEWMAN **1981-1989**

Project Engineer

Designed, prepared construction documents, and provided construction phase services for multiple environmental infrastructure projects for the City of Houston, Dallas Water Utilities, City of Del Rio, City of Alvin, and the City of Port Arthur Texas, including wastewater treatment plants, pump stations, sanitary sewers, water wells, and water distribution lines.

EDUCATION

MS Environmental Engineering, University of Illinois Champaign-Urbana 1981
BS Civil Engineering Texas A&M University 1979

ACTIVITIES AND AFFILIATIONS

Registered Professional Engineer in Texas (1987), Oklahoma (currently inactive), & Illinois (currently inactive)
Resource Management Commission, City of Austin (2011-2021)
Corporate Walk Chair Leukemia and Lymphoma Society 2012 Light the Night Walk, Austin, Texas
Industrial Advisory Board - Ingram School of Engineering, Texas State University, San Marcos, Texas (2009 – Present)
CE Advisory Task Group - Ingram School of Engineering, Texas State University, San Marcos, Texas
Adjunct Lecturer - Ingram School of Engineering, Civil Engineering Program, Texas State University, San Marcos Texas (Spring 2024 – Present)

- Civil Engineering 4321 – Hazardous Materials Management
- Civil Engineering 3320 – Introduction to Environmental Engineering
- Engineering 2301 – Statics
- Engineering – 3380 Fluid Mechanics