Contact

www.linkedin.com/in/richard-piotrowski-1180264 (LinkedIn)

Top Skills

Strategy
Financial Modeling
Start-ups

Languages

French

Certifications

Chartered Financial Analyst

Richard Piotrowski

LogZilla NEO detects, enriches, and auto remediates network and cyber issues, in real-time, at massive scale. C++ Real-Time Only.
Austin

Summary

LogZilla NEO improves NetOps/SecOps/Cyberteam productivity by enabling real-time incident response and automated remediation while removing the noise going to any downstream SIEM (ie: Splunk, ELK, Qradar).

►WHAT WE DO:

LogZilla is a company that delivers the world's number one ranked Centralized Log Management (CLM) platform, designed for IT Operations, Security, and Risk Management leaders who want to gain better incident investigation capabilities by capturing all network and security related logs into a single log collection platform without sacrificing speed, or budget.

LogZilla's Network Event Orchestration Platform (LogZilla NEO) improves foundational threat-monitoring and investigations, thus, enhancing new or existing SIEM solution deployments. The LogZilla NEO platform provides the world's most scalable and cost-efficient CLM platform that ingests structured and unstructured data at an unprecedented speed, enriches and automatically de-duplicates incoming data in real-time to resolve, mitigate, and maintain compliance, within seconds.

►WHAT OTHERS SAY:

"As we were installing LogZilla NEO in one of our base locations, we discovered an active brute force attack occurring on our network. LogZilla NEO immediately identified it, and we took action to stop it - instantly".
Global Security and Aerospace company

"LogZilla's dedup/pre-processing algorithm provides a huge benefit and cost saving over our traditional ingest cost model (Splunk).

Coupled with the resource savings on our analytic platform, the team found this to be the largest benefit”.
US Intelligence Agency Assessment

"We saw messages being sent to Russia, China, Moldova, and North Korea. We were able to stop them immediately and re-direct for offensive analysis”.
Nuclear facility

“It’s that automation and that functionality [from @LogZilla]… that allows me to have intelligence in my network. That’s what allows us to be proactive.” – Large Software Company

"It's very clear that LogZilla was designed by someone who had my job for many years. Customization is so easy that it was immediately useful in our network.” – Medium size Educational Institution

"LogZilla's speed and scalability are better than anything I've seen on the market, by far. We have not found any limits to scaling as our network has grown.” – Medium size call center.

►WANT TO LEARN MORE?

— Connect with me here on LinkedIn™ for a Zero-Obligation Demo of our Award winning platform.

Contact Info:
Richard Piotrowski, Co-Founder
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D: 512-537-0020

Experience

LogZilla Corporation
Co-Founder : COO
November 2012 - Present (9 years 7 months)
Austin, Texas Area :www.logzilla.net

LogZilla is the leading centralized log management platform delivering real-time automated remediation, data enrichment and simplicity, enabling IT teams to cost manage a growing infrastructure.

LogZilla delivers real-time operational insight for any SMB or Enterprise-size IT Architecture. LogZilla NEO is the most intelligent, fastest and most scalable platform in the world. It was architected to manage and automatically mitigate IT Infrastructure problems at the highest enterprise scale. Our engine ingests and indexes at a market-leading and unprecedented rate of 10TB/day on a single node/server/cloud instance, with millisecond accuracy.

LogZilla NEO enables users to set real-time alerts and triggers as it executes automations and orchestrations as problems are occurring. Deployed on its own or positioned directly in front of any SIEM (and installed in less than 30 minutes), LogZilla NEO processes incoming IT Infrastructure telemetry from disparate sources and systems, so that automations and orchestrations are executed on the original data streams, or on the newly created data stream, in real-time. LogZilla's incredible ability to scale means that customers can reduce their hardware infrastructure footprint by 70% of the previous deployment. As a result, LogZilla NEO is unrivaled in the industry at cost optimization, providing the world's highest return on investment (ROI) in the range of 40%, with less than 3 months payback.

LogZilla, based in Austin, TX and Raleigh, NC and has an office in San Mateo, CA, and is founded by technologists with expertise in network operations.

Learn more at www.logzilla.net and follow us @LogZilla

LumaLanes LLC

Co-Founder

December 2013 - December 2016 (3 years 1 month)

www.lumalanes.com

Revolutionary swim training system for competitive swim teams using LED lights controlled by mobile phone/tablet app. www.lumalanes.com

Used by USC Trojans, Team Elite (Charlotte NC), Queens University Royals (2015, 2016, 2017 and 2018 - fourpeat - Men's and Women's Div 2 champions), University of Tennessee Volunteers, University of Michigan

Wolverines, World record holder Cesar Cielo, US Junior Michael Andrew, and many others.

Outram Capital & Research LLC
Managing Partner
April 2009 - November 2015 (6 years 8 months)

Focused on high growth companies in the technology sector. Specializing in operational execution of all administrative, financial and legal functions to provide the opportunity for a business to increase sales and report a profit. Years spent as CFO of growth company and as #1 ranked Wall St. analyst provide unparalleled insight to valuation issues.

CFA Societies of Texas
Director
September 2011 - September 2014 (3 years 1 month)
Texas

CFA Society of Austin
Past President
September 2009 - August 2014 (5 years)
Austin, TX

CFA Society of Austin is a the local society of the CFA Institute, a global organization promoting the highest standards of ethics, education, and professional excellence in the investment industry.

Advocacy Chair for FY12-FY14.

LogZilla LLC
COO
December 2010 - November 2012 (2 years)

High performance syslog analysis application. Transitioned open-source product to commercial product and sales. Predecessor company to LogZilla Corporation.

QlikTech Inc.
Director, Market Development (Financial Research)
2008 - 2009 (1 year)

Enterprise Business Intelligence Software company focused on rapid implementation of fully functional operational BI applications within 30 days,

generating a typical ROI in excess of 1,000%. (Revenues of $200 million with 50% p.a. growth).

Reddwerks Corporation
Chief Financial Officer
2003 - 2007 (4 years)

Tenth employee at start-up technology company that a developed a highly innovative fulfillment solution utilized in warehouses and distribution centers of F2000 companies. The solution revolutionizes order processing and labor management, as it provides visibility of the entire logistics and fulfillment operation.

divine interventures Inc.
VP Partner Development
1999 - 2000 (1 year)

Innovative and entrepreneurial multi-billion dollar private equity fund and start-up company incubator focused on providing capital, mentoring, and partnering opportunities for entrepreneurs. My group was responsible for all investment and partner activity surrounding wireless and B2B infrastructure investments.

EVEREN Securities (now Wachovia Securities)
Sr. Vice President & Sr. Analyst
1997 - 1999 (2 years)

National full service boutique investment bank focused on high growth mid-sized capitalization companies up to $5 billion. Acquired by First Union Bank, which was then acquired by Wachovia Securities. Technical Infrastructure software and Embedded Systems semiconductors and operating systems analyst.

Levesque Beaubien Securities (now National Bank)
Vice President & Sr. Analyst
1995 - 1997 (2 years)

Founding member of the Internet technology practice. Developed unique cross industry knowledge in multiple technology sectors including: Animation software, Telecom (wireline and wireless equipment), Enterprise Software, Semiconductors, and Networking. Ranked #1 for Quality of Research.

Sprott Securities Inc.
Vice President & Analyst
1993 - 1995 (2 years)

Boutique investment bank focusing on small and mid cap companies. Founded the technology practice and was recognized by the Street in achieving a ranking of #1 Overall, #1 for Quality of Research and #1 for New Ideas.

Great-West Life and Annuity Insurance Company

Asst. Manager, Investment Policy

1988 - 1992 (4 years)

Developed an innovative econometric investment model of the Canadian and US commercial real estate sectors to systematically identify undervalued and overvalued commercial real estate markets. Methodology was fundamental to winning commitments from University endowments and pension funds to allocate several billion dollars for commercial real estate investments.

Bank of Canada

Research Assistant, Special Studies Group, Dept of Monetary & Financial Analysis

1982 - 1984 (2 years)

Canada's central bank responsible for monetary policy and foreign exchange policy and management. Member of the Special Studies team that was tracking and defining monetary policy focused on crushing inflation and setting in motion the enormous economic expansion of that period.

Education

Queen's University

M.A. (Economics), Econometrics

CFA Institute

CFA, Financial Analysis

Western University

B.A. (Hons.), Economics

Clayton Dukes

Morrisville, North Carolina, United States

cdukes@logzilla.net

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Summary

Founder and CEO.
LogZilla improves network resiliency via pre-duplication, automated remediation of network problems & real-time data enrichment. Our unique solution enables network teams to immediately identify and resolve network problems preemptively, at massive scale, saving millions on TCO.

Experience

CEO

LogZilla Corporation

Nov 2012 - Present (9 years 7 months +)

LogZilla is the leader in delivering real-time automation and data enrichment for NetOps and SecOps teams worldwide.

The LogZilla Platform enables IT teams to identify network problems preemptively and will automatically solve problems while providing actionable insights for security, operational efficiency, application performance, and compliance.

What once took days is now being done in seconds with easy, clear, compelling dashboards at enterprise-scale.

Learn more at www.logzilla.net and follow us @LogZilla

Advanced Services Engineer

Cisco

Jul 2005 - Oct 2013 (8 years 4 months)

Provide consultation to global Fortune 500 customers to enhance their operations management.
Designed NMS Architecture solutions for both in-house and customer facing projects.
Develop test labs for large customer deployments of network management technologies (Syslog, SNMP, IP SLA, NetFlow)
Authored a commercial service to assess customer Network Operations (NMAR).
Authored a Network Management Architecture paper published on cisco.com:
http://www.cisco.com/en/US/technologies/tk869/tk769/
technologies_white_paper0900aecd806bfb4c.html
Authored a whitepaper on Large Scale Syslog Management, posted on cisco.com:
http://www.cisco.com/en/US/technologies/collateral/tk869/tk769/white_paper_c11-557812.html
Speaker at Cisco Live in both the US and London every year (average audience size is 200+)

Customer Engagements:

Acxiom, ADP, Alltel, AMEX, BB&T, Blue Cross, Blue Shield, Best Buy, BSkyB, Cablevision, CenterPoint Energy, Certigy, Cingular, Cisco IT, Citigroup, Comcast, Countrywide, Cox, Credit Suisse, Dell, Deutsche Bank, EDS, Eli Lilly, Excelon, FedEx, Fidelity, First American, FiServ, Ford, Federal Trade Bureau, GE, GVT, Healthcare America, Hertz, Johnson and Johnson, JPMC, LabCorp, La County, LA County Unified School District, Liberty Mutual, Lowes, Macys, Merrill Lynch, MetroPCS, MGTS, Microsoft, Orange County, PayPal, Pfizer, Reliance Infotel Broadband Services Ltd, Rogers, Scottrade, Swift, US Postal Service, Veredus, Verizon ABN, VIVO, VZW, Wachovia, Walgreens, Wal-mart, Wells Fargo

Sr. NOC Engineer

eDot

2003 - 2005 (3 years)

Developed Tools and Processes for managing datacenter customer networks.
Developed NMS applications, Billing interfaces, Bandwidth monitoring, Firewalls tools, Network Designs and Implementations.

CIC Engineer

Micromuse, Inc.

1999 - 2003 (5 years)

Provided Training for "Cisco Info Center" (a Netcool OEM'd product offering from Cisco Systems, Inc.) to Cisco Employees globally.
Earned Netcool Certification (CCIE-level certification for Micromuse Products)
Consulted with fortune 500 clients on CIC implementations

Engineer

Landstar

1996 - 1999 (4 years)

Developed new Network Operations Center (NOC) which was previously outsourced to Sprint. WAN consisted of 100's of Frame Relay sites across the US.
Provided Network Architect and Network Management roles.

Licenses & Certifications

CCNA, CCDA, CCDP, CCNP - Cisco

Skills

Perl • Shell Scripting • MySQL • Syslog • PHP • Network Security • Network Design • Network Administration • WAN • Computer Network Operations