Stephanie Hampton

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SUMMARY

An innovative, decisive, and committed executive with a diverse background and over twenty years of experience. A dynamic, results-driven leader in technology, awarded nationally for the highest specialty and value-added sales. A dedicated, engaging, and trustworthy partner with creative problem-solving skills. A detail-oriented and enthusiastic professional with a significant depth of knowledge and experienced in the development and implementation of value-added specialty products and programs. Committed to providing solutions, improving sustainability, and increasing profitability across all construction sectors. Devoted to exceeding customer expectations and known for fostering customer loyalty. Experienced in latest methods of cement, pozzolanic, concrete, and construction evaluations and test methods. Widely regarded for expertise in both international and national organizations including, but not limited to, ACI, ASTM, NRMCA, NPCA, PCI, and ASCC. A leader who has earned respect through demonstrated integrity, inclusion, reliability, encouragement, and promotion of growth & development. A recognized industry partner, who provides various AIA & PDH accredited presentations and education programs, shares invaluable insights as a practitioner, and understands bottom line value.

PROFESSIONAL EXPERIENCE

Concrete Compass — **Jan 2025-Present**
Founder & CEO

AICrete ($1M in revenue, secured $5M in funding) — **Sept 2023-Nov 2024**
Director of Technical Sales & Customer Success

Heidelberg Materials ($26M in revenue, 15M ton/yr of cement & SCMs) — **Aug 2021-Aug 2023**
Senior Technical Sales Engineer (Cementitious Division)

Stewart Companies (3M ton/yr Agg, 1M ton/yr Asphalt, 250K cu.yd/yr RMX) — **Oct 2020 – Aug 2021**
Director of Technical Sales & Service (Agg, Asphalt, MCP, RMX, & Development of SCMs)

Master Builders Solutions — **Aug 2014 – Oct 2020**
Business Development Manager, Northeast Division ($25M/yr in sales) — *2019-2020*
Sales Development Specialist, Northeast Division ($12M/yr in sales) — *2018-2019*
Senior Technical Sales Representative, Mid-Atlantic ($6M/yr in sales, 5M in revenue growth) — *2014-2018*

Holcim *(2M ton/yr Agg, 1M ton/yr Asphalt, 5M ton/yr Cement/SCMs, 1M cu.yd/yr RMX)* — **Oct 2009 – Aug 2014**
Quality Control Manager, Mid-Atlantic Region (Aggs, Asphalt, Cement, RMX) — *2011-2014*
Quality Control Technician & Radiation Safety Officer (Aggs, Asphalt, RMX) — *2009-2011*

SJA Construction, Inc. (.5M cu.yd/yr) — **May 2006 - Oct 2009**
Quality Control Manager & Technical Services Specialist

Master Builders Solutions — **Summer 2004 & 2005**
Sales Representative Intern, Mid-Atlantic

LEADERSHIP ACTIVITIES & INDUSRTY INVOLVEMENT

American Society for Testing & Materials (ASTM International)

- Emerging Professional Program
- Emerging Construction Technology
- C01 Cement
- C09 Concrete & Concrete Aggregates
    - C09.91 Terminology, Vice-Chair
    - C09.99 Innovative, Emerging, and Developing Technology, Vice-Chair

American Concrete Institute (ACI)

- C132 Responsibility in Concrete Construction
- C301 Specifications for Concrete Construction
- C301-S Sustainability
- C302 Construction of Concrete Floors
- C310 Decorative Concrete
- C310-J Polished Finishes

ACI Foundation

- Development Committee

National Ready Mix Concrete Association (NRMCA)

- Research Engineering & Standards (RES)

American Society of Concrete Contractors, Cementitious, Concrete & Sustainability Consultant	2023-Present
• Sustainability Committee	2025-Present
Maryland Quality Initiative (MdQI), Outreach Construction Co-Chair	2019-Present
ACI Maryland Chapter, Board of Directors	2023
Maryland Ready Mix Concrete Association, Board of Directors	2019-2022
National Precast Concrete Association (NPCA)	2018-Present
Precast/Prestressed Concrete Institute (PCI)	2018-Present
National Association of Women In Construction (NAWIC)	2003-Present
Women In Engineering and Technology, Founder & Co-Chair	2004-2006
American Institute of Chemical Engineers (AIChE)	2003-Present
Society of Women Engineers (SWE)	2003-Present
Women's Mentor Program	2002-2006

CERTIFICATIONS

AASHTO Materials Reference Laboratory (AMRL)	2011-2014
ASTM Cement and Concrete Reference Laboratory (CCRL)	2011-2014
Mid-Atlantic Region Technician Certification Program (MARTCP)	2009-Present
American Concrete Institute (ACI)	2007-Present
Pennsylvania Department of Transportation (PennDOT)	2007-Present

EDUCATION

Rensselaer Polytechnic Institute **2006**
Bachelor of Science: Chemical Engineering
Minors: Management, Marketing & Sales

REFERENCES

1. Rich Szecsy, Ph.D., PE, 214-202-1379, rich.szecsy@gmail.com
2. Jon Jones, 302-270-2822, jojones1@vt.edu